



**City of Evart**  
5814 100<sup>th</sup> Avenue  
Evart, Michigan 49631  
Phone: 231-734-2181  
Fax: 231-734-3917  
www.evart.org

*Interim City Manager/  
City Treasurer/Assessor*  
**Sarah Dvoracek**  
sarah.dvoracek@evart.org

*City Clerk*  
**Heather Pattee**  
cityclerk@evart.org

*Chief of Police*  
**John Beam Jr.**  
john.beam@evart.org

*Department of Public Works*  
*Director*  
**Mark Wilson**  
mark.wilson@evart.org



## Evart Police Department



137 N River St Evart MI 49631  
Tel 231-734-5911 Fax 231-734-0051 Email evartpd@evart.org

January 22, 2019

To: Honorable Mayor and Council Members

Re: Request for Council Action – Police Video Cameras

The Evart Police Department currently owns two in-car camera systems and three body cameras that were all manufactured by and purchased from Pro-Vision. The first in-car camera system was purchased in 2012 and the second in-car camera system was purchased in 2015. Each in-car camera system worked fine until 2016 when it was discovered that the systems would periodically stop working, causing the officers to lose valuable evidence in some cases. Pro-Vision was contacted regarding the system faults, and they advised it would cost \$800.00 just to look at a camera system plus the cost of parts and an hourly rate for the technician once the repair exceeds 4 hours.

It has become a daily routine for our Officers to either unplug the power cord to the DVR or check connection points on the in-car camera systems to ensure proper video recording function, the GPS and audio does not record at all.

For the past 6 month I have researched different camera systems, and asked for references on those systems. The following is what I learned:

Axon is used by a lot of agencies and is was found to be a great system. However, the financial commitment was to demanding for the department's budget.

Digital Ally is currently used by a lot of agencies and one of the higher priced systems. I was told that it is reliable but I received negative feedback regarding how user friendly the system is, as well as, the body cameras are inconvenient to wear and are easy to break which result in repair costs.

Watch Guard is another system currently used by a lot of agencies and one of the higher priced systems. I received positive references about the quality of the system, and Watch Guard was the only system I found to provide an in-person demonstration for the department. The system and software were found to be easy to use, and I know they provide good customer support since the first in-car camera system the Evart Police Department owned and operated for 8 years was a Watch Guard system.

Safety Vision is one of the lower priced systems but they did not have any local customers. I was told the system is used by a lot of agencies in the southern states. I was also advised Pro-Vision is a cheaper mimic of their system but their system is easier to use. While talking with a sales representative I found that it was difficult to get answers on servicing the system and some of the functionality of the system and software.

Panasonic was briefly looked into but I stopped as soon as I found out that if the computer isn't turned on then the cameras are not able to record any data.

Attached is a quote from Watch Guard for the purchase of two in-car camera systems (one for the Utility and the other for the Expedition), and four body cameras (one for each officer). The Pro-Vision system in the Utility would be retired due to it being unreliable, and the Expedition does not currently have an in-car camera system. Our current body cameras would be retained for the use by the Reserve Officers. I have also attached a page out of their product guide that explains their six-month money-back guarantee.

Funding for this project would be received from the monies received from the state for the essential services tax revenue. Interim City Manager Dvoracek advised there was a large surplus of revenue that was not expected and needed to be used on essential services. I also plan on completing and submitting a Risk Avoidance Program (RAP) Grant through Michigan Municipal Risk Management Authority (MMRMA). The grant, if approved, could provide up to \$4,765.00 back to the City of Ewart which would make the total expense \$12,700.00.

In all my experiences over the past 12 years the benefit of having these cameras justify their expense. A few of those justifications being they have disproved multiple false allegations against the officers from citizens who received citations or were arrested by that officer (one of those allegations resulted in the person being arrested for a felony - filing a false report), provided vital documentation for training new and veteran officers, and have provided valuable evidence which helps reduce overtime pay for the officers due to being subpoenaed to court.

It is my request that the Ewart Police Department be allowed to purchase two Watch Guard in-car camera systems and four Watch Guard body cameras.

Respectfully,



John Beam Jr.  
Chief of Police  
Ewart Police Department



# 4RE/VISTA Price Quote

**CUSTOMER:** Evert Police Department

137 N. River St.  
Evert, MI  
49631

**ATTENTION:** Teresa Swift-Eckert

**PHONE:** 231-734-5911

**E-MAIL:** teresa.swift.eckert@evart.org

**ISSUED:** 1/2/2019 8:22 AM

**EXPIRATION:** 1/31/2019 12:00 PM

**TOTAL PROJECT ESTIMATED AT:**  
**\$17,465.00**

**SALES CONTACT:** David Stum

**DIRECT:** (469) 640-5201

**E-MAIL:** DStum@WatchGuardVideo.com

**Dave Lowry - Regional Sales Manager**  
317-697-7295  
dave@enforcementproducts.com

## 4RE and VISTA Proposal VISTA HD Cameras and Options

Part Number	Detail	Qty	Direct	Discount	Total Price
VIS-EXT-WIF-BUN	VISTA HD WiFi and 4RE System Bundle. Includes 4RE Standard DVR Camera System with integrated 200GB automotive grade hard drive, ZSL camera, 16GB USB removable thumb drive, rear facing cabin camera, GPS, hardware, cabling and your choice of mounting bracket. It will also include the VISTA HD Wi-Fi Extended Capacity Wearable Camera with 9 hours continuous HD recording, one camera mount, 32 GB of storage, Wi-Fi docking base, Power over Ethernet Smart Switch	2.00	\$5,550.00	\$0.00	\$11,100.00
VIS-EXT-WIF-001	VISTA HD WiFi Additional Camera Only	2.00	\$995.00	\$0.00	\$1,990.00
VIS-CHG-BS2-KIT	VISTA Charging Base R2 Kit, incl. Power and USB Cables	3.00	\$95.00	\$0.00	\$285.00
VIS-CHG-MAG-001	Charging Cable, VISTA QuickConnect 12V Magnetic Mobile Charging Kit	3.00	\$99.00	\$99.00	\$0.00

## VISTA HD Warranties

Part Number	Detail	Qty	Direct	Discount	Total Price
WAR-VIS-WIF-NOF	Warranty, VISTA WiFi, 3 Year No-Fault	4.00	\$450.00	\$0.00	\$1,800.00

## 4RE In-Car System and Options

Part Number	Detail	Qty	Direct	Discount	Total Price
CAM-4RE-PAN-NHD	Additional Front Camera, 4RE, HD Panoramic	2.00	\$200.00	\$200.00	\$0.00

## 4RE Hardware Warranties

Part Number	Detail	Qty	Direct	Discount	Total Price
WAR-4RE-CAR-1ST	Warranty, 4RE, In-Car, 1st Year (Months 1-12)	2.00	\$0.00	\$0.00	\$0.00
WAR-4RE-CAR-2ND	Warranty, 4RE, In-Car, 2nd Year (Months 13-24)	2.00	\$100.00	\$0.00	\$200.00
WAR-4RE-CAR-3RD	Warranty, 4RE, In-Car, 3rd Year (Months 25-36)	2.00	\$200.00	\$0.00	\$400.00

415 E. Exchange Parkway • Allen, TX • 75002  
Toll Free (800) 605-6734 • Main (972) 423-9777 • Fax (972) 423-9778  
[www.WatchGuardVideo.com](http://www.WatchGuardVideo.com)



# 4RE/VISTA Price Quote

WAR-4RE-CAR-4TH	Warranty, 4RE, In-Car, 4th Year (Months 37-48)	2.00	\$325.00	\$0.00	\$650.00
WAR-4RE-CAR-5TH	Warranty, 4RE, In-Car, 5th Year (Months 49-60)	2.00	\$450.00	\$0.00	\$900.00

### Shipping and Handling

Part Number	Detail	Qty	Direct	Discount	Total Price
Freight	Shipping/Handling and Processing Charges	1.00	\$140.00	\$0.00	\$140.00
					<b>\$17,465.00</b>

Total Estimated Tax, may vary from State to State \$0.00

Configuration Discounts \$697.00

Additional Quote Discount \$0.00

**Total Amount: \$17,465.00**

NOTE: This is only an estimate for 4RE & VISTA related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.

To accept this quotation, sign, date and return with Purchase Order: \_\_\_\_\_ DATE: \_\_\_\_\_



Two-way Radio Communications • Emergency Vehicle Solutions

Mt. Pleasant 989-772-3751 PO Box 462 Mt. Pleasant, MI 48804 Flushing 810-659-5000

# Estimate

Date	Est. #
12/5/2018	19622

Name / Address
EVART POLICE DEPT. 137 N. RIVER STREET EVART, MI 49631

Ship To

Purchase Order No.	Terms	Sales Rep
	Net 15	JF

Qty	Description	Cost	Total
<b>**WATCHGUARD CAMERA INSTALLS**</b>			
<b>**FORD PI UTILITY**</b>			
2	REMOVAL OF PROVISION SYSTEM	120.00	240.00
4.5	INSTALLATION OF WATCHGUARD SYSTEM	120.00	540.00
1	MISC SHOP WIRE, CONNECTORS & FUSES	50.00	50.00
<b>**FORD EXPEDITION**</b>			
4.5	INSTALLATION OF WATCHGUARD SYSTEM	120.00	540.00
1	MISC SHOP WIRE, CONNECTORS & FUSES	50.00	50.00
1	POWER DISTRIBUTION UNIT WITHOUT BUILT-IN CHARGE GUARD	120.00	120.00

<b>Subtotal</b>	\$1,540.00
<b>Sales Tax (6.0%)</b>	\$0.00
<b>Total</b>	\$1,540.00

Customer Signature \_\_\_\_\_ Date \_\_\_\_\_

Dealer Signature \_\_\_\_\_ Date \_\_\_\_\_

# PASSIONATE SERVICE

## 24/7 CUSTOMER SUPPORT

Our service team is staffed to provide help anytime you need help. The after-hours emergency support line is answered by WatchGuard staff even in the middle of the night.

## ADVANCED REPLACEMENTS

If you have a problem with a WatchGuard product, we will ship an immediate, advanced replacement. Advanced replacements are usually shipped within 24 hours (one business day), and we pay the freight in both directions (using a pre-paid return label). With WatchGuard, you get reduced downtime.

## COMPLETE COVERAGE

WatchGuard's hardware warranty covers everything, including the camera, docks, cables and batteries.

## UNLIMITED NO-FAULT WARRANTY

In addition to our standard and extended warranties, WatchGuard offers an unlimited, "No-Fault" warranty program which expands the warranty coverage to include replacing batteries, cables, and hardware even if it was physically damaged or abused. With this warranty, agencies can remove the risk of incurring unplanned expenses due to having to replace damaged hardware.

*To learn more about our passionate 24/7 service, please just ask some of our customers.*

4RE, VISTA and VISTA WiFi are built in WatchGuard's US headquarters located in Allen, Texas.



## SIX-MONTH MONEY-BACK GUARANTEE

WatchGuard Video is so confident that your agency will be satisfied with our 4RE/VISTA Integrated Video System that we are extending a six-month money-back guarantee.

## OUR PROMISE

We guarantee that your agency will be satisfied with our Integrated Video System as long as our implementation guidelines are followed. These guidelines include installing the in-car equipment as recommended, using the wireless equipment sold by WatchGuard, and using computers that meet our minimum specifications. If for any reason you are not completely satisfied, just return the system within six months and we will refund your purchase price.

Robert Variman  
Chief Executive Officer



## WATCHGUARD VIDEO

415 Century Parkway, Allen, TX 75013  
972-423-9777 (Main)  
972-423-9778 (Fax)

WATCHGUARDVIDEO.COM

## TOLL FREE SALES

1-800-605-6734

**John Beam Jr.**

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**From:** teresa.swift.eckert@evart.org  
**Sent:** Wednesday, January 2, 2019 8:54 AM  
**To:** john.beam@evart.org  
**Subject:** FW: Questions...

Teresa M. Swift-Eckert  
*Administrative Assistant*  
**Ewart Police Department**  
p: 231.734.5911  
f: 231.734.0051  
a: 137 N River St  
Ewart, MI 49631  
w: [www.evart.org](http://www.evart.org)  
e: [teresa.swift.eckert@evart.org](mailto:teresa.swift.eckert@evart.org)

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**From:** David Stum <DStum@WatchGuardVideo.com>  
**Sent:** Tuesday, December 18, 2018 3:41 PM  
**To:** teresa.swift.eckert@evart.org  
**Cc:** Dave EP <dave@enforcementproducts.com>  
**Subject:** RE: Questions...

Hello Teresa,

I got together with Dave Lowry and below are the answers to the questions the City Council brought up.

1. What is the average life span of the body/in car cameras? It's hard to guess life span, but here are some thoughts – we will allow customers to put up to 5 years of warranty on in-car systems and up to 3 years on body cameras. We still support every 4RE and every VISTA we've sold – our first 4RE's were sold in 2011 and the first VISTAS in approximately 2014 (?).
2. If there are any updates to the software (bug fixes, enhancements, etc.) Do those typically involve a fee for us? If you plan to continue running Evidence Library Express (ELX) then any software updates can be obtained by periodically checking the WatchGuard website for the latest version. With Evidence Library 4 (EL4) the first year of software maintenance is included in the purchase of the camera but software maintenance can be extended indefinitely at a cost of \$150 per device per year (this applies to body and in-car cameras). We do offer Hardware/Software maintenance bundles that can help reduce the cost of buying them separately.
3. What is your trade-in/upgrade program? We currently don't have one for cameras. Dave Lowry (through Enforcement Products) can take any unneeded radars, lasers and/or PBT's on trade.

Please feel free to call or email me with any questions. I will be in the office through the end of the week, after which I will be back in on January 2<sup>nd</sup>.

Sincerely,

**David A. Stum | Inside Sales Rep. (MI / IN)**  
415 E. Exchange Parkway | Allen, Texas 75002  
(469) 640-5201 Direct | (800) 605-6734 Toll Free | [DStum@WatchGuardVideo.com](mailto:DStum@WatchGuardVideo.com)



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Good Afternoon,

We have just a few questions from our city council before we order. (If you answered these questions previously, I apologize.)

4. What is the average life span of the body/in car cameras?
5. If there are any updates to the software (bug fixes, enhancements, etc.) Do those typically involve a fee for us?
6. What is your trade-in/upgrade program?

Also, Chief has decided we are going to add on another body camera.

Once we hear back and we give council their answers we will be ready to order. Thank you for being so patient with us. With a new city manager coming on board and an almost entirely new city council elected in last month we had to wait until the dust settled a bit.

**Teresa M. Swift-Eckert**  
*Administrative Assistant*  
**Ewart Police Department**  
p: 231.734.5911  
f: 231.734.0051  
a: 137 N River St  
Ewart, MI 49631  
w: [www.ewart.org](http://www.ewart.org)  
e: [teresa.swift.eckert@ewart.org](mailto:teresa.swift.eckert@ewart.org)

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## Emerging Technology

### Mobile charger for VISTA body cameras



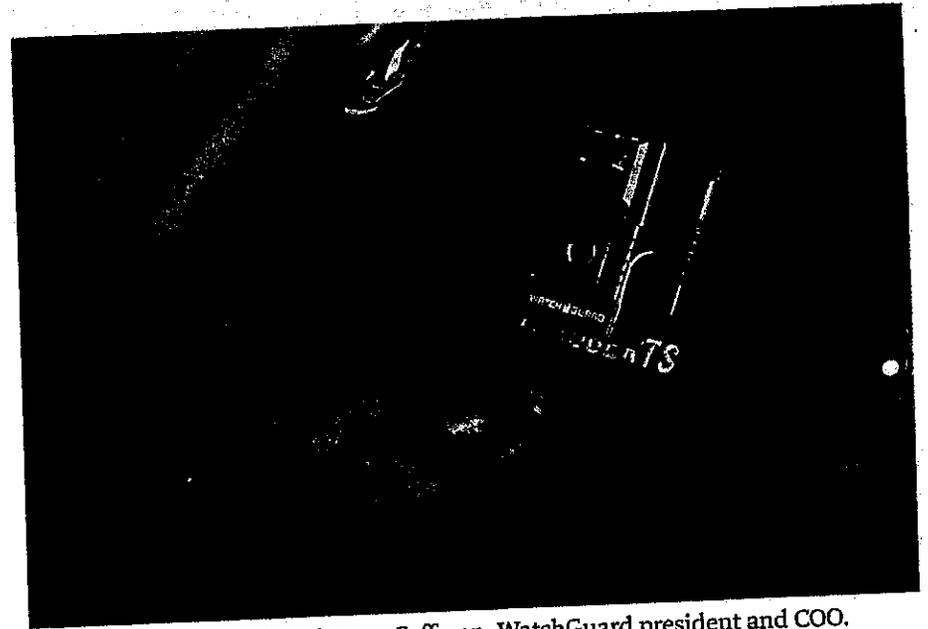
» WatchGuard Inc.'s QUICKCONNECT Mobile Charger is a brand new product offering designed for fast and convenient in-car charging of the company's VISTA body-worn cameras.

"Wondering if the battery is going to make it to the end of an officer's shift is a common concern with body cameras, regardless of manufacturer or model," said Lieutenant Jason Mosher, Summerville Police Department, South Carolina. "The QUICKCONNECT Mobile Charger has removed the worry and allowed our officers to be on long calls or long shifts, getting a quick charge in between if needed."

The QUICKCONNECT Mobile Charger conveniently charges the VISTA body-worn

camera battery while the officer is in the vehicle and without the need for the officer to remove the camera from its body mount. The lightweight charger attaches to the bottom of a torso-mounted camera and charges when plugged into a DC outlet, allowing the camera and the officer to always be at the ready no matter how long the shift.

"Our customers estimate their patrol officers can spend up to 80 percent



of their shift in the car," said Steve Coffman, WatchGuard president and COO. "QUICKCONNECT makes good use of that time, adding 2 minutes of additional battery to the body camera, on average, for every minute of uninterrupted charging in the DC outlet."

The product's unique design makes use of a magnetically-attached charging cable that simply pops off when the officer must exit the vehicle quickly and without worry of manually unplugging or disconnecting the charger.

[Officer.com/21029363](http://Officer.com/21029363)